Senior Art Director & Brand Strategist

BRAND EXPERIENCE IS A STORY TO TELL!

Guided by strategy, research, and creativity.

BRAND EXPERIENE IS A STORY TO TELL!

An ambitious architect who felt in love with branding and advertising. Passionately striving to create appropriate strategic & creative solutions that fit with the market and ongoing trend.

I've been positioning myself as a strategic and creative thinker with a passion for crafting solutions that resonate with the market needs. I have been working in the MENA region since 2013 crafting an extensive experience in leading multicultural teams of designers.

Throughout my career, i've demonstrated a strong ability to guide clients through their needs, from creating strategies to a full brand experience that leave a lasting impression on their customers. I have also developed expertise in building compelling web and app experiences.

My approach is rooted in my commitment to understanding the clients' unique challenges and goals, then work closely with them to develop customized solutions that meet the clients' specific needs.

2011

Career Started

235

Creative Projects

168

Happy Clients

164

Branding Projects

23

Website Projects

26

Brand Strategies

17

Interior Design Projects 06

Mobile Apps Projects

Bē

Behance Portfolio

www.behance.net/ramysaad



Creative Portfolios

https://bit.ly/3DRr8ui



Linkedin Profile

www.linkedin.com/in/ramy-zayed/



WORK EXPERIENCE Branding & Advertising Industry

- Accumulated extensive experience through successful completion of over 200 projects across diverse industries
- Built and maintained a strong customer base by ensuring customer satisfaction and delivering high-quality results.
- Led creative teams by thoroughly analyzing each project, establishing the main objectives, creating the concept and workflow, assigning tasks based on individual skills, and overseeing the entire process to ensure the execution of the main concept with utmost quality.
- Proficient in translating vision and concepts into reality by utilizing my team skills.
- Assisted clients in achieving their goals through effective collaboration and knowledge sharing.
- Mastered the process of understanding client goals and creating an efficient environment for my team to achieve exceptional results.
- Worked closely with the Sales Department to facilitate the selling process and acquire new clients.

Specialized in



Concept Creation



Creative Direction



Brand Strategy



Branding Experience



Packaging Design



UI / UX Design



Media Campaigns



Interior Design



SENIOR ART DIRECTOR

Fortune Promoseven (FP7) - Qatar (2023 - Present)

- Manage a team of 12 creative talents, maintaining a collaborative and innovative work environment.
- Meet with clients to understand their needs and ensure the creative team delivers work that is on brief and exceeds expectations.
- Supervise daily workflow, delegating project assignments, and monitoring timelines and budgets to ensure efficient project execution.
- Conduct new client pitches and presentations, showcasing creative concepts and strategic insights to secure new business.
- Provide training and mentorship to new team members and interns, promoting professional growth and development within the team.
- Ensure all visual materials align with the organization's or client's overall brand image and objectives, maintaining high standards of quality and consistency.
- Cooperate with the client servicing team to ensure smooth delivery of projects to clients, maintaining strong communication and collaboration throughout the project lifecycle.
- Lead brainstorming sessions and creative meetings to generate innovative ideas and solutions.
- Transform abstract ideas into visual concepts for the creative team to execute.
- Collaborate with external suppliers and partners as required to meet project needs.
- Spearhead the development of comprehensive brand strategies that resonate with target audiences and drive engagement.
- Ensure the team is equipped with the latest tools and technologies to enhance productivity and creativity.
- Manage multiple projects simultaneously, balancing competing priorities to deliver outstanding results on time.

Art Director & Brand Strategist

Brand & Design Director

Be Creative - Qatar (2018 - 2023)

- Conceptualize & develop brand strategies, websites, packaging, mobile apps, and advertising campaigns.
- Conduct new client pitches and presentations.
- Lead brainstorming sessions and creative meetings.
- Establish brand standards and implement procedures to ensure brand consistency across all products.
- Transform ideas into visual concepts for the creative team.
- Manage multiple projects from inception to completion within specified deadlines in parallel.
- Supervise daily workflow, delegate project assignments, and monitor timelines and budgets.
- Design, Direct, and Oversee interior design projects starting from briefing phases, concept design, mood-boards, architectural drawings, 3D visuals, technical shop drawings, and BOQ.
- Provide training and mentorship to new team members and interns.
- Working with the content writers.
- Recruit, develop, and manage the creative team.
- Ensure visual materials align with the organization's or client's overall brand image.
- Collaborate with external suppliers as required.
- Approve final projects before client presentation.

Senior Graphic Designer

Olive Advertising - Egypt (2013 - 2015)

- Developed innovative graphic designs that effectively communicated clients' brand messages.
- Collaborated with cross-functional teams to create comprehensive design solutions for various marketing campaigns.
- Mentored junior designers, providing guidance and constructive feedback to enhance their skills and ensure consistent quality.
- Managed multiple design projects simultaneously, delivering high-quality work within strict deadlines.
- Conducted research and stayed up-to-date with design trends and industry best practices.
- Coordinated with printing vendors to ensure accurate and high-quality production of design materials.

Founder of GravistA

Egypt - Qatar (2013 - 2018)

- Founded and managed GravistA, a thriving community of talented freelance creatives.
- Built & maintained client relationships, actively seeking new business opportunities and managing accounts.
- Developed comprehensive design briefs and project scopes, ensuring clear communication and alignment with clients' expectations.
- Directed the entire project lifecycle, from concept creation to final project delivery, ensuring high-quality outcomes.
- Successfully delivered a wide range of creative services, including rebranding, corporate identities, social media strategies, advertising campaigns, brand guidelines, exhibition collaterals, copywriting, website design and development, mobile app design and development, and presentation display designs.

Art Director & Brand Strategist

FEATURED CLIENTS Branding & Advertising Industry



























































SCRÆGG

Art Director & Brand Strategist

WORK EXPERIENCE Architectural Industry

Site Engineer

CRC Dorra - Qatar (2015 - 2018)

- Played a vital role as a Technical site engineer, ensuring the successful implementation of construction projects.
- Exhibited proficiency in overseeing and managing diverse aspects of construction, encompassing quality control, scheduling, and budgetary considerations.
- Led a team of construction professionals, coordinating their efforts and ensuring efficient project execution.
- Responsible for the successful completion of the Vendome Mall project in Doha, specifically overseeing the implementation of block work, façade installation, surface preparations, plaster work, flooring, false ceiling, and invoicing.
- Executed the low-cost warehouse project, managing excavation work, backfilling, leveling, and footings to ensure the project was delivered on time and within budget.
- Performed routine site inspections to monitor project progress, proactively identify potential challenges, and implement necessary corrective measures.
- Prepared and reviewed construction documentation, including drawings, specifications, and reports, to maintain accurate project records.
- Enforced adherence to health and safety regulations at construction sites.
- Collaborated with the technical office team to provide valuable input and support during the planning and design phases of projects.
- Actively participated in value engineering initiatives, seeking opportunities for cost savings and efficiency improvements.
- Demonstrated meticulous attention to detail, ensuring that construction activities adhered to quality standards and best practices.

Technical office Architect

Egyptian Consultancy - Egypt (2013 - 2014)

- Engaged in close collaboration with project teams to ensure precise translation of design concepts into comprehensive construction documentation.
- Developed detailed architectural drawings, including plans, elevations, sections, and details, using industry-standard software such as AutoCAD.
- Conducted thorough site analysis and research to gather relevant data for project development and implementation.
- Assisted in the preparation and review of project proposals, feasibility studies, and cost estimates.
- Contributed to the development of architectural design concepts, working closely with senior architects and designers.
- Generated detailed and comprehensive technical specs, guaranteeing strict adherence to building codes and regulations.
- Assisted in the coordination of project activities, including the procurement of materials and equipment.
- Collaborated with external consultants and contractors to integrate specialized systems and components into the architectural design.
- Conducted regular site visits to monitor construction progress and ensure adherence to design intent and quality standards.
- Participated in project meetings and presentations, providing valuable input on technical matters and offering creative solutions to design challenges.

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Brand Experience Portfolio

Click Here



UI / UX Design Portfolio

Click Here



Media Campaigns Portfolio

Click Here



Interior Design Portfolio

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THANK

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